PAKISTAN INSTITUTE OF MANAGEMENT

Ministry of Industries and Production, Government of Pakistan

MANAGEMENT TRAINING & DEVELOPMENT PROGRAMS

January to July, 2027



FOR DETAILS AND REGISTRATION

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TRAININGS IN KARACHI

S. NO.	MONTH	DATE	TRAINING TITLES	FEE (Rs)
1	JANUARY	11-15	Directors Training Program	300,000
2		12-13	AI for Educators: Teaching The Future Workforce	39,000
3		18-20	Production Operations Management	51,500
4		19-20	ChatGPT and Generative AI for Professionals	39,000
5		25-26	Strategy Formulation	39,000
6		25-27	Improving Personal Effectiveness	51,500
7		26-27	AI Readiness for Corporate Executives	39,000
8	FEBRUARY	02-03	AI for Healthcare and Financial Professionals	39,000
9	MARCH	15-17	Advanced MS Excel	39,000
10		15-18	Taxation Laws of Pakistan	56,500
11		16-17	AI for Business Leaders and Policymakers	39,000
12		22-23	Workshop on Strategic Planning	39,000
13		22-23	Contract Management	39,000
14		23-24	Introduction to Artificial Intelligence and Machine Learning	39,000
15		29-30	Enhancing Leadership Skills	39,000
16		30-31	Data Analytics and Visualization Using Python	39,000
17	APRIL	05-06	Effective Purchase Management	39,000
18		05-06	Win Customers Over: The Art of Customer Services	39,000
19		05-07	Financial Analysis: Concepts and Techniques	51,500
20		05-07	High Impact Communication Skills	51,500
21		08-09	Stress Management	39,000
22		12	Mastering Management of Gen Z and Teams, for Managers and Leaders	25,000
23		12-13	Critical Thinking and Analytical Skills	39,000
24		12-13	Conflict Management Skills	39,000
25		12-14	Development Course for Supervisors	41,500
26		14-15	How Do Effective Managers Organize Themselves	39,000
27		14-15	Negotiation Skills for Professionals	39,000
28		15-16	Analyzing and Visualizing Data with Power BI	39,000
29		19-20	Strategic Analysis	39,000
30		19-20	Gen Z: Transforming Into Work Ready Culture	39,000
31		19-21	Workshop on Project Management	51,500
32		19-21	Teamwork: Getting People to Work Together	51,500
33		19-23	Certified Lean Six Sigma Green Belt	69,000
34		26-27	Wellness and People Skills In The Age of AI	39,000
35		26-28	Data Analysis Techniques for Effective Decision Making	51,500
36		26-28	Management Skills for Mid-Career Professionals	51,500
37		29-30	Diversity, Equity, Inclusion and Belonging	39,000
38	MAY	03-04	Skills in Administration	39,000
39		03-05	Effective Letters Reports and Presentations	39,000
40		03-05	Management Course for Junior Executives	51,500
41		06-07	AI Essentials for Everyone	39,000
42		06-07	Presentation Skills for Professionals	39,000
43		10-12	Finance and Accounting for Non-Financial Executives	51,500
44		10-12	Train The Trainer	51,500
45		11-12	AI Ethics, Governance and Risk Management	39,000
46		24-25	Mind Openers for Managers	39,000
47		24-26	Problem Solving and Decision Making Skills	51,500
48		24-26	Advanced Supply Chain Management	51,500
49		24-26	HR for Non HR Professionals	51,500
50		27-28	Developing Managerial Competencies	39,000
51		31- Jun 01	Project Monitoring, Evaluation and Control	39,000
52		31- Jun 04	Advanced Management Program	300,000
53	JUNE	07-08	Inventory Management and Warehousing	39,000
54		07-08	AI-Powerd Dashboard in MS Excel	39,000
55		07-10	Taxation Laws of Pakistan	56,500
56		15-16	Agentic AI	39,000
57		17-18	Leadership in 21st Century	39,000
58		17-18	Understanding PPRA Rules	39,000
59		21-22	Strategic Management	41,500
60		21-22	Positive Work Attitudes	39,000
61		21-23	Skills in Goal Setting and Work Planning	51,500
62		28-30	Advanced MS Office	39,000
63		29-30	AI In The Marketing, HR and Supply Chain Management	39,000

TRAININGS IN LAHORE

S. NO.	MONTH	DATE	TRAINING TITLES	FEE (Rs)
1	JANUARY	14-15	Developing Employee Performance Measurement and KPI System	39,000
2		18-19	Conflict Management Skills	39,000
3		18-20	Finance and Accounting for Non-Financial Executives	51,500
4		21-22	Emotional Intelligence for Workplace Success	39,000
5		25-26	Understanding PPRA Rules	39,000
6		25-27	Management Course for Junior Executives	51,500
7		28-29	Enhancing Leadership Skills	39,000
8		28-29	Positive Work Attitudes	39,000
9	FEBRUARY	01-02	HR Analytics	39,000
10		02-04	Advanced Supply Chain Management	51,500
11	MARCH	22-23	Critical Thinking And Analytical Skills	39,000
12		24-25	Managing and Leading Organizational Change	39,000
13		24-26	Skills in Goal Setting and Work Planning	51,500
14		25-26	Project Monitoring, Evaluation and Control	39,000
15		29-31	Advanced MS Office	39,000
16		31- Apr 02	Improving Personal Effectiveness	51,500
17	APRIL	05-07	Data Analysis Techniques for Effective Decision Making	51,500
18		05-07	Teamwork: Getting People to Work Together	51,500
19		08-09	AI-Powered Dashboard in MS Excel	39,000
20		08-09	Leadership in 21st Century	39,000
21		08-09	Developing Managerial Competencies	39,000
22		12-13	Customer Service Excellence	39,000
23		19-20	Mind Openers for Managers	39,000
24		22-23	Performance Based Management	39,000
25		26-27	Inventory Management and Warehousing	39,000
26		26-27	Techniques for Capital Budgeting and Forecasting	39,000
27	MAY	03-04	How to Improve Morale Motivation and Commitment	39,000
28		03-05	Problem Solving and Decision Making Skills	51,500
29		06-07	How Do Effective Managers Organize Themselves	39,000
30		06-07	Skills in Supervision	39,000
31		10-11	Negotiation Skills for Professionals	39,000
32		10-12	Development Course for Supervisors	41,500
33		10-12	High Impact Communication Skills	51,500
34		11-12	Wellness and People Skills In The Age of AI	39,000
35		13-14	AI Essentials for Everyone	39,000
36		13-14	Stress Management	39,000
37		13-14	Gen Z: Transforming Into Work Ready Culture	39,000
38		24-25	Workplace Productivity with Digital Tools and Techniques	39,000
39		26-28	Advanced MS Excel	39,000
40		31-Jun 01	Maintenance Management	39,000
41	JUNE	07-08	Presentation Skills for Professionals	39,000
42		07-11	Certified Lean Six Sigma Green Belt	69,000
43		09-10	Dealing With Difficult People	39,000
44		09-11	Workshop on Project Management	51,500
45		16-18	Train The Trainer	51,500
46		17-18	Persona For Success	39,000
47		21-22	Skills in Administration	39,000
48		21-23	Effective Letters, Reports and Presentations	39,000
49		21-25	Directors Training Program	300,000
50		23-24	Analyzing and Visualizing Data with Power BI	39,000
51		28-29	Effective Purchase Management	39,000
52		28-30	Management Skills for Mid-Career Professionals	51,500
53		28-30	Quality Assurance and Management	51,500
54		30-Jul 01	Effective Delegating and Coaching Skills	39,000
55	JULY	01-02	Managing Multiple Projects	39,000

TRAININGS IN ISLAMABAD

S. NO.	MONTH	DATE	TRAINING TITLES	FEE (Rs)
1	JANUARY	18-19	Critical Thinking And Analytical Skills	39,000
2		18-20	Integerated HSE Management Systems: ISO 9001, 14001 and 45001	51,500
3		21-22	Leading the Shift: Integrating Generative AI into Your HR Strategy	39,000
4		25-27	Advanced MS Office	39,000
5		25-27	HR for Non HR Professionals	51,500
6		25-27	Administrative Procedures for Government Officials	51,500
7		28-29	Analyzing and Visualizing Data with Power BI	39,000
8		28-29	Preventing Workplace Harassment	39,000
9		28-29	Quality Assurance and Management	39,000
10	FEBRUARY	01-02	Management in The Age of Artificial Intelligence	39,000
11		01-03	Train The Trainer	51,500
12		02-04	Workshop on Project Management	51,500
13	MARCH	15-17	Improving Personal Effectiveness	51,500
14		15-17	Advanced Supply Chain Management	51,500
15		18-19	Enhancing Leadership Skills	39,000
16		22-23	Conflict Management Skills	39,000
17		22-24	Development Course for Supervisors	41,500
18		22-25	Taxation Laws of Pakistan	56,500
19		24-26	Effective Letters Reports and Presentations	39,000
20		29-31	Finance and Accounting for Non-Financial Executives	51,500
21		29-31	Management Skills for Mid-Career Professionals	51,500
22	APRIL	01-02	Mind Openers for Managers	39,000
23		05-06	Emotional Intelligence for Workplace Success	39,000
24		05-07	Management Course for Junior Executives	51,500
25		12-13	Presentation Skills for Professionals	39,000
26		12-13	Inventory Management and Warehousing	39,000
27		14-15	Contract Management	39,000
28		14-15	Stress Management	39,000
29		19-20	Developing Managerial Competencies	39,000
30		19-20	Communication Mannerism: The Art of Technical Writing	39,000
31		19-21	High Impact Communication Skills	51,500
32		21-22	Selling Competencies	39,000
33		21-22	Enterprise Risk Management	39,000
34		26-27	AI Essentials for Everyone	39,000
35		26-27	Transformational Sales Leadership: Driving Growth and Inspiring Teams	39,000
36		28-29	AI-Powered Dashboard in MS Excel	39,000
37		29-30	Project Monitoring, Evaluation and Control	39,000
38		29-30	Performance Based Management	39,000
39	MAY	03-04	Understanding PPRA Rules	39,000
40		03-07	Certified Lean Six Sigma Green Belt	69,000
41		10-12	Skills in Goal Setting and Work Planning	51,500
42		10-11	Digital Invoicing Integration with FBR System	39,000
43		13-14	Kaizen Tools for Continuous Improvement	39,000
44		13-14	Managing Multiple Projects	39,000
45		24-25	Negotiation Skills for Professionals	39,000
46		24-26	Managing and Leading Organizational Change	51,500
47		26-27	HR Analytics	39,000
48		27-28	Leadership in 21st Century	39,000
49		31-Jun 01	Dealing With Difficult People	39,000
50		31-Jun 01	Positive Work Attitudes	39,000
51		31-Jun 02	Teamwork: Getting People to Work Together	51,500
52	JUNE	03-04	Skills in Administration	39,000
53		07-08	How Do Effective Managers Organize Themselves	39,000
54		07-08	How to Improve Morale Motivation and Commitment	39,000
55		09-11	Problem Solving and Decision Making Skills	51,500
56		17-18	Workplace Productivity with Digital Tools and Techniques	39,000
57		17-18	Record Management System	39,000
58		17-18	Gen Z: Transforming Into Work Ready Culture	39,000
59		21	Mastering Management of Gen Z and Teams, for Managers and Leaders	25,000
60		22-23	Wellness and People Skills In The Age of AI	39,000
61		24-25	Skills in Supervision	39,000
62		24-25	Developing Employee Performance Measurement and KPI System	39,000
63		24-25	Employee Wellness Program	39,000
64		28-29	Customer Service Excellence	39,000
65		28-30	Data Analysis Techniques for Effective Decision Making	51,500

- Course timings: 9:00 am to 4:00 pm
- Courses can also be arranged in-house to meet our clients' specialized needs. These courses can be conducted at PIM or any other location.
- PIM reserves the right to make any changes required as per circumstances.
- Fee is exclusive of all applicable taxes.

CATEGORY WISE TRAININGS

JANUARY TO JUNE 2027

TRAININGS	DATE	CITY	FEE (Rs)
COMMUNICATION			
Communication Mannerism: The Art of Technical Writing	Apr 19-20	Isb	39,000
High Impact Communication Skills	Apr 05-07 Apr 19-21 May 10-12	Khi Isb Lhe	51,500
Effective Letters, Reports and Presentations	Mar 24-26 May 03-05 Jun 21-23	Isb Khi Lhe	39,000
Presentation Skills for Professionals	Apr 12-13 May 06-07 Jun 07-08	Isb Khi Lhe	39,000
FINANCE AND AUDITING			
Digital Invoicing Integration with FBR System	May 10-11	Isb	39,000
Finance and Accounting for Non-Financial Executives	Jan 18-20 Mar 29-31 May 10-12	Lhe Isb Khi	51,500
Financial Analysis: Concepts and Techniques	Apr 05-07	Khi	51,500
Techniques for Capital Budgeting and Forecasting	Apr 26-27	Lhe	39,000
GENERAL MANAGEMENT			
Administrative Procedure for Government officials	Jan 25-27	Isb	51,500
Data Analysis Techniques for Effective Decision Making	Apr 05-07 Apr 26-28 Jun 28-30	Lhe Khi Isb	51,500
Developing Managerial Competencies	Apr 08-09 Apr 19-20 May 27-28	Lhe Isb Khi	39,000
Development Course for Supervisors	Mar 22-24 Apr 12-14 May 10-12	Isb Khi Lhe	41,500
Diversity, Equity, Inclusion and Belonging	Apr 29-30	Khi	39,000
Effective Delegating and Coaching Skills	Jun 30-Jul 1	Lhe	39,000
Emotional Intelligence for Workplace Success	Jan 21-22 Apr 05-06	Lhe Isb	39,000
Gen Z: Transforming Into Work Ready Culture	Apr 19-20 May 13-14 Jun 17-18	Khi Lhe Isb	39,000
How to Improve Morale Motivation and Commitment	May 03-04 Jun 07-08	Lhe Isb	39,000
How Do Effective Managers Organize Themselves	Apr 14-15 May 06-07 Jun 07-08	Khi Lhe Isb	39,000
Management Skills for Mid-career Professionals	Mar 29-31 Apr 26-28 Jun 28-30	Isb Khi Lhe	51,500
Management in The Age of Artificial Intelligence	Feb 01-02	Isb	39,000
Management Course for Junior Executives	Jan 25-27 Apr 05-07 May 03-05	Lhe Isb Khi	51,500
Managing and Leading Organizational Change	Mar 24-25 May 24-26	Lhe Isb	39,000

TRAININGS	DATE	CITY	FEE (Rs)
GENERAL MANAGEMENT			
Mind Openers for Managers	Apr 01-02 Apr 19-20 May 24-25	Isb Lhe Khi	39,000
Performance Based Management	Apr 22-23 Apr 29-30	Lhe Isb	39,000
Problem Solving and Decision Making Skills	May 03-05 May 24-26 Jun 09-11	Lhe Khi Isb	51,500
Persona for Success	Jun 17-18	Lhe	39,000
Record Management System	Jun 17-18	Isb	39,000
Skills in Administration	May 03-04 Jun 03-04 Jun 21-22	Khi Isb Lhe	39,000
Skills in Goal Setting and Work Planning	Mar 24-26 May 10-12 Jun 21-23	Lhe Isb Khi	51,500
Skills in Supervision	May 06-07 Jun 24-25	Lhe Isb	39,000
Workplace Productivity with Digital Tools and Techniques	May 24-25 Jun 17-18	Lhe Isb	39,000
Teamwork: Getting People to Work Together	Apr 05-07 Apr 19-21 May 31-Jun 2	Lhe Khi Isb	51,500
HUMAN RESOURCE MANAGEMENT			
Developing Employee Performance Measurement and KPI System	Jan 14-15 Jun 24-25	Lhe Isb	39,000
Employee Wellness Program	Jun 24-25	Isb	39,000
HR for Non HR Professionals	Jan 25-27 May 24-26	Isb Khi	51,500
HR Analytics	Feb 01-02 May 26-27	Lhe Isb	39,000
Leading The Shift: Integrating Generative AI Into Your HR Strategy	Jan 21-22	Isb	39,000
Preventing Workplace Harassment	Jan 28-29	Isb	39,000
Train The Trainer	Feb 01-03 May 10-12 Jun 16-18	Isb Khi Lhe	51,500
INFORMATION TECHNOLOGY			
Advanced MS Excel	Mar 15-17 May 26-28	Khi Lhe	39,000
Advanced MS Office	Jan 25-27 Mar 29-31 Jun 28-30	Isb Lhe Khi	39,000
Agentic AI	Jun 15-16	Khi	39,000
AI for Business Leaders and Policymakers	Mar 16-17	Khi	39,000
AI Essentials for Everyone	Apr 26-27 May 06-07 May 13-14	Isb Khi Lhe	39,000
AI Ethics, Governance and Risk Management	May 11-12	Khi	39,000
AI for Educators: Teaching The Future Workforce	Jan 12-13	Khi	39,000

CATEGORY WISE TRAININGS

JANUARY TO JUNE 2027

TRAININGS	DATE	CITY	FEE (Rs)
INFORMATION TECHNOLOGY			
AI Healthcare and Financial Professionals	Feb 02-03	Khi	39,000
AI in The Marketing, HR and Supply Chain Management	Jun 29-30	Khi	39,000
AI Readiness for Corporate Executives	Jan 26-27	Khi	39,000
Analyzing and Visualizing Data with Power BI	Jan 28-29	Isb	39,000
	Apr 15-16	Khi	
	Jun 23-24	Lhe	
Chatgpt and Generative AI for Professionals	Jan 19-20	Khi	39,000
AI-Powerd Dashboard in MS Excel	Apr 08-09	Lhe	39,000
	Apr 28-29	Isb	
	Jun 07-08	Khi	
Data Analytics and Visualization Using Python	Mar 30-31	Khi	39,000
Introduction to Artifical Intelligence and Machine Learning	Mar 23-24	Khi	39,000
Wellness and People Skills in The Age of AI	Apr 26-27	Khi	39,000
	May 11-12	Lhe	
	Jun 22-23	Isb	
LAWS AND TAXATION			
Taxation Laws of Pakistan	Mar 15-18	Khi	39,000
	Mar 22-25	Isb	
	Jun 07-10	Khi	
Understanding PPRA Rules	Jan 25-26	Lhe	39,000
	May 03-04	Isb	
	Jun 17-18	Khi	
LEADERSHIP AND STRATEGIC MANAGEMENT			
Advanced Management Program	May 31-Jun 4	Khi	300,000
Directors Training Program	Jan 11-15	Khi	300,000
	Jun 21-25	Lhe	
Enhancing Leadership Skills	Jan 28-29	Lhe	39,000
	Mar 18-19	Isb	
	Mar 29-30	Khi	
Leadership in 21st Century	Apr 08-09	Lhe	39,000
	May 27-28	Isb	
	Jun 17-18	Khi	
Mastering Management of Gen Z and Teams, for Managers and Leaders	Apr 12	Khi	25,000
	Jun 21	Isb	
Strategic Management	Jun 21-22	Khi	41,500
Strategic Analysis	Apr 19-20	Khi	39,000
Strategy Formulation	Apr 26-27	Isb	39,000
Workshop on Strategic Planning	Mar 22-23	Khi	39,000
MARKETING & SALES MANAGEMENT			
Customer Service Excellence	Apr 12-13	Lhe	39,000
	Jun 28-29	Isb	
Selling Competencies	Apr 21-22	Isb	39,000
Transformational Sales Leadership: Driving Growth and Inspiring Teams	Jan 25-26	Khi	39,000
Win Customers Over: The Art of Customer Services	Apr 05-06	Khi	39,000
PROJECT MANAGEMENT			
Contract Management	Mar 22-23	Khi	39,000
	Apr 14-15	Isb	

TRAININGS	DATE	CITY	FEE (Rs)
PROJECT MANAGEMENT			
Managing Multiple Projects	May 13-14	Isb	39,000
	Jul 01-02	Lhe	
Project Monitoring, Evaluation and Control	Mar 25-26	Lhe	39,000
	Apr 29-30	Isb	
	May 31-Jun 1	Khi	
Workshop on Project Management	Feb 02-04	Isb	51,500
	Apr 19-21	Khi	
	Jun 09-11	Lhe	
RISK MANAGEMENT			
Enterprise Risk Management	Apr 21-22	Isb	39,000
SOFT SKILLS			
Conflict Management Skills	Jan 18-19	Lhe	39,000
	Mar 22-23	Isb	
	Apr 12-13	Khi	
Critical Thinking and Analytical Skills	Jan 18-19	Isb	39,000
	Mar 22-23	Lhe	
	Apr 12-13	Khi	
Dealing with Difficult People	May 31-Jun 1	Isb	39,000
	Jun 09-10	Lhe	
Improving Personal Effectiveness	Jan 25-27	Khi	51,500
	Mar 15-17	Isb	
	Mar 31-Apr 2	Lhe	
Positive Work Attitudes	Jan 28-29	Lhe	39,000
	May 31-Jun 1	Isb	
	Jun 21-22	Khi	
Negotiation Skills for Professionals	Apr 14-15	Khi	39,000
	May 10-11	Lhe	
	May 24-25	Isb	
Stress Management	Apr 08-09	Khi	39,000
	Apr 14-15	Isb	
	May 13-14	Lhe	
SUPPLY CHAIN, OPERATIONS AND QUALITY MANAGEMENT			
Advanced Supply Chain Management	Feb 02-04	Lhe	51,500
	Mar 15-17	Isb	
	May 24-26	Khi	
Certified Lean Six Sigma Green Belt	Apr 19-23	Khi	69,000
	May 03-07	Isb	
	Jun 07-11	Lhe	
Effective Purchase Management	Apr 05-06	Khi	39,000
	Jun 28-29	Lhe	
Inventory Management and Warehousing	Apr 12-13	Isb	39,000
	Apr 26-27	Lhe	
	Jun 07-08	Khi	
Integrated HSE Management Systems: ISO 9001, 14001 and 45001	Jan 18-20	Isb	51,500
Kaizen Tools for Continuous Improvement	May 13-14	Isb	39,000
Maintenance Management	May 31-Jun 1	Lhe	39,000
Production Operations Management	Jan 18-20	Khi	51,500
Quality Assurance and Management	Jan 28-29	Isb	51,500
	Jun 28-30	Lhe	