



2024
JAN TO JUNE



**MANAGEMENT TRAINING &
DEVELOPMENT PROGRAM**



PAKISTAN INSTITUTE OF MANAGEMENT
MINISTRY OF INDUSTRIES AND PRODUCTION
GOVERNMENT OF PAKISTAN



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PAKISTAN INSTITUTE OF MANAGEMENT

LEARNING AND DEVELOPMENT CALENDAR

(JANUARY to JUNE 2024)

PIM is the pioneer in learning and development in Pakistan, specializing in enhancing the caliber of the talent acquired by organizations. We know the pulse of the growing and complex needs of the market and develop programs to facilitate human capital to enhance excellence in their jobs. PIM now offers courses for the period January to June 2024.

KARACHI							
DATE	COURSE TITLE	FACILITATOR	FEE (Rs)	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
Jan 03-04	MODERN SECRETARIAL PRACTICES	Visiting Faculty	31,000	Jun 03-04	FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE	Aamir Nouman	33,000
Jan 08-09	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	31,000	Jun 03-04	SKILLS IN SUPERVISION	Laiq Ur Rahman	31,000
Jan 9-11	PROJECTS PORTFOLIO MANAGEMENT (PMP®) (NEW)	Atique Ur Rehman	41,000	Jun 03-05	PRINCIPLES OF GOOD MANAGEMENT	Asmat Batool	41,000
Jan 15-16	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Visiting Faculty	31,000	Jun 03-05	ADVANCED MS EXCEL	Aleem Habib	31,000
Jan 15-17	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	M. Syed Ul Haque	41,000	Jun 06-07	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	31,000
Jan 15-17	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	41,000	Jun 10-11	SUPPLY CHAIN MANAGEMENT	Dr. Adeel Zeerak	31,000
Jan 16	SERVICE EXCELLENCE MINDSET (NEW)	Usman Butt	18,000	Jun 10-11	NEGOTIATION SKILLS	Shehla Yasmeen	31,000
Jan 22-24	WORKSHOP ON PROJECT MANAGEMENT	Laiq Ur Rahman	41,000	Jun 10-12	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	41,000
Jan 23-24	IMPLEMENTING STRATEGY FOR ACHIEVING COMPETITIVE OBJECTIVES	M. Syed Ul Haque	31,000	Jun 10-12	ADVANCED MS OFFICE	Aleem Habib	31,000
Jan 24-26	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	33,000	Jun 12-14	MANAGING THE LEARNING AND DEVELOPMENT FUNCTION: FROM TNA TO ROTI	Shehla Yasmeen	41,000
Jan 29-30	MANAGING WITH POWER AND INFLUENCE	Dr. Adeel Zeerak	31,000	Jun 24-25	STRATEGY FORMULATION	M. Syed Ul Haque	31,000
Jan 29-30	MS PROJECT	Aleem Habib	31,000	Jun 24-26	TAXATION LAWS OF PAKISTAN	Visiting Faculty	41,000
Jan 29-31	HUMAN RESOURCE MANAGEMENT	Asmat Batool	41,000	Jun 24-28	IMS LEAD IMPLEMENTER (ISO 9001, ISO 14001 AND ISO 45001) (NEW)	M. Riaz Wasaya	50,000
Feb 01-02	ACCIDENT INVESTIGATION AND REPORTING	Muhammad Ovais	31,000				
Feb 12-13	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rahman	31,000	LAHORE			
Feb 14-16	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Aleem Habib	41,000	Jan 04-05	MANAGING WITH POWER AND INFLUENCE	Dr. Adeel Zeerak	31,000
Feb 15-16	EVENT MANAGEMENT SKILLS	Muhammad Ovais	31,000	Jan 04-05	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	Shehla Yasmeen	31,000
Feb 19-20	STRESS MANAGEMENT	Asmat Batool	31,000	Jan 08-09	CREATING ORGANIZATIONAL EXCELLENCE	M. Syed Ul Haque	31,000
Feb 19-21	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	41,000	Jan 11-12	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	31,000
Feb 19-21	TAXATION LAWS OF PAKISTAN	Visiting Faculty	41,000	Jan 15-16	SKILLS IN ADMINISTRATION	Aleem Habib	31,000
Feb 20	THE ART OF EFFECTIVE SELLING AND RELATIONSHIP MANAGEMENT (NEW)	Usman Butt	18,000	Jan 15-16	ASSERTIVENESS SKILLS	Asmat Batool	31,000
Feb 21-22	ASSERTIVENESS SKILLS	Asmat Batool	31,000	Jan 16-18	PROJECTS PORTFOLIO MANAGEMENT (PMP®) (NEW)	Atique Ur Rehman	41,000
Feb 26-27	ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	31,000	Jan 17-18	HANDLING DIFFICULT PEOPLE	Asmat Batool	31,000
Feb 26-27	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	31,000	Jan 17-19	ADVANCED MS OFFICE	Aleem Habib	31,000
Feb 27	PREVENTING HARASSMENT AT WORKPLACE (NEW)	Usman Butt	18,000	Jan 23-24	CRITICAL THINKING AND ANALYTICAL SKILLS	Muhammad Ovais	31,000
Feb 28-Mar 1	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Muhammad Ovais	43,000	Jan 24-25	DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES	Shehla Yasmeen	31,000
Feb 28-29	CONFLICT MANAGEMENT	Shehla Yasmeen	31,000	Jan 25-26	POSITIVE WORK ATTITUDE	Muhammad Ovais	31,000
Mar 04-05	CREATING ORGANIZATIONAL EXCELLENCE	M. Syed Ul Haque	31,000	Jan 29-30	PERFORMANCE BASED MANAGEMENT	Shehla Yasmeen	31,000
Mar 04-05	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	31,000	Feb 01-02	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq Ur Rahman	31,000
Mar 04-05	HACCP & ISO 22000 FOOD SAFETY MANAGEMENT SYSTEMS (NEW)	M. Riaz Wasaya	31,000	Feb 12-13	CONFLICT MANAGEMENT	Shehla Yasmeen	31,000
Mar 04-05	PROJECT MONITORING, EVALUATION AND CONTROL	Laiq Ur Rahman	31,000	Feb 12-14	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	33,000
Apr 15-16	STRATEGIC MANAGEMENT	M. Syed Ul Haque	33,000	Feb 12-16	CERTIFIED LEAN SIX SIGMA GREEN BELT	Visiting Faculty	50,000
Apr 15-16	UNDERSTANDING PPRA RULES	Dr. Adeel Zeerak	31,000	Feb 19-21	ADVANCED MS EXCEL	Aleem Habib	31,000
Apr 15-17	TRAINING TECHNIQUES FOR TRAINERS	Khalid Hussain	41,000	Feb 21-23	WORKSHOP ON PROJECT MANAGEMENT	Laiq Ur Rahman	41,000
Apr 18-19	CRITICAL THINKING AND ANALYTICAL SKILLS	Muhammad Ovais	31,000	Feb 22-23	MAINTENANCE MANAGEMENT WITH TPM	Muhammad Ovais	31,000
Apr 22-23	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq Ur Rahman	31,000	Feb 26-27	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	31,000
Apr 22-23	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	31,000	Feb 28-29	INVENTORY MANAGEMENT AND WAREHOUSING	Dr. Adeel Zeerak	31,000
Apr 22-23	HANDLING DIFFICULT PEOPLE	Asmat Batool	31,000	Feb 28-Mar 1	FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	41,000
Apr 22-24	ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Munir Ahmed	41,000	Feb 28-Mar 1	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	41,000
Apr 24-26	EFFECTIVE COMMUNICATION SKILLS	Asmat Batool	41,000	Mar 04-05	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	31,000
Apr 29-30	MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER	M. Syed Ul Haque	33,000	Mar 04-06	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	33,000
Apr 29-30	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	31,000	Mar 04-06	HUMAN RESOURCE MANAGEMENT	Asmat Batool	41,000
May 06-10	CERTIFIED LEAN SIX SIGMA GREEN BELT	Visiting Faculty	50,000	Mar 07-08	STRESS MANAGEMENT	Asmat Batool	31,000
May 08-10	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	33,000	Apr 17-19	MANAGING THE LEARNING AND DEVELOPMENT FUNCTION: FROM TNA TO ROTI	Shehla Yasmeen	41,000
May 13-14	STRATEGIC ANALYSIS	M. Syed Ul Haque	31,000	Apr 18-19	INTERNAL FINANCIAL AUDITING AND RISK MANAGEMENT	Visiting Faculty	31,000
May 13-14	MANAGING MULTIPLE PROJECT	Laiq Ur Rahman	31,000	Apr 22-24	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	41,000
May 15-16	SKILLS IN ADMINISTRATION	Aleem Habib	31,000	Apr 22-24	PRODUCTION OPERATIONS MANAGEMENT	Dr. Adeel Zeerak	41,000
May 16-17	MAINTENANCE MANAGEMENT WITH TPM	Muhammad Ovais	31,000	Apr 23-24	MANAGERIAL PSYCHOLOGY	Muhammad Ovais	31,000
May 20-21	WORK ENVIRONMENT SAFETY (NEW)	Visiting Faculty	31,000	Apr 25-26	E-LEADERSHIP	Muhammad Ovais	31,000
May 20-21	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	31,000	Apr 29-30	MANAGING AND LEADING ORGANIZATIONAL CHANGE	Visiting Faculty	31,000
May 20-21	INVENTORY MANAGEMENT AND WAREHOUSING	Dr. Adeel Zeerak	31,000	May 06-07	UNDERSTANDING PPRA RULES	Dr. Adeel Zeerak	31,000
May 22-24	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	41,000	May 06-10	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Muhammad Ovais	43,000
May 27-28	UNWIND-LIVE AND IMPROVE LIFE FOR THE BETTER (NEW)	Asiyeh Kashany	31,000	May 09-10	PROJECT MONITORING, EVALUATION AND CONTROL	Laiq Ur Rahman	31,000
May 27-29	FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	41,000	May 09-10	ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	31,000
May 30-31	ENTERPRISE RISK MANAGEMENT	Muhammad Ovais	31,000				

PAKISTAN INSTITUTE OF MANAGEMENT

LEARNING AND DEVELOPMENT CALENDAR

(JANUARY to JUNE 2024)

LAHORE				ISLAMABAD			
DATE	COURSE TITLE	FACILITATOR	FEE (Rs)	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
May 13-15	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	41,000	Mar 04-05	NEGOTIATION SKILLS	Shehla Yasmeen	31,000
May 13-14	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Visiting Faculty	31,000	Mar 07-08	CRITICAL THINKING AND ANALYTICAL SKILLS	Muhammad Ovais	31,000
May 16-17	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	31,000	Apr 15-16	SKILLS IN ADMINISTRATION	Aleem Habib	31,000
May 20-21	MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER	M. Syed Ul Haque	33,000	Apr 17-19	ADVANCED MS EXCEL	Aleem Habib	31,000
May 20-21	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	31,000	Apr 17-19	HUMAN RESOURCE MANAGEMENT	Asmat Batool	41,000
May 20-22	ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Munir Ahmed	41,000	Apr 17-19	WORKSHOP ON PROJECT MANAGEMENT	Laiq Ur Rahman	41,000
May 23-24	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rahman	31,000	Apr 22-23	CLOUD COMPUTING INFRASTRUCTURE (NEW)	Aisha Shafiq	31,000
May 23-24	HOW TO IMPROVE MORALE, MOTIVATION AND COMMITMENT	Shehla Yasmeen	31,000	Apr 22-24	INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001	Waseem Syed	41,000
May 27-28	SUPPLY CHAIN MANAGEMENT	Dr. Adeel Zeerak	31,000	Apr 22-24	FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	41,000
May 27-29	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Aleem Habib	41,000	Apr 29-30	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	31,000
May 29-31	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	41,000	May 02-03	ENTERPRISE RISK MANAGEMENT	Muhammad Ovais	31,000
May 30-31	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	31,000	May 02-03	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	31,000
Jun 05-07	TRAINING TECHNIQUES FOR TRAINERS	Khalid Hussain	41,000	May 02-03	MANAGING MULTIPLE PROJECT	Laiq Ur Rahman	31,000
Jun 06-07	STRATEGIC MANAGEMENT	M. Syed Ul Haque	33,000	May 06-07	MANAGEMENT SKILLS FOR MID CAREER PROFESSIONALS	Asad Farooq	31,000
Jun 10-12	EFFECTIVE COMMUNICATION SKILLS	Asmat Batool	41,000	May 06-07	TECHNIQUES FOR CAPITAL, BUDGETING AND FORECASTING	Bilal Rafi	31,000
Jun 11-12	DESIGN THINKING FOR INNOVATION	Muhammad Ovais	31,000	May 06-08	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	33,000
Jun 13-14	EVENT MANAGEMENT SKILLS	Muhammad Ovais	31,000	May 08-10	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	41,000
Jun 24-26	PRINCIPLES OF GOOD MANAGEMENT	Asmat Batool	41,000	May 08-10	PARTICIPATORY GROWTH PLANNING AND MANAGEMENT (NEW)	Saith Usama	41,000
Jun 27-28	SKILLS IN SUPERVISION	Laiq Ur Rahman	31,000	May 13-14	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	31,000
Jun 27-28	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	31,000	May 13-14	CONFLICT MANAGEMENT	Shehla Yasmeen	31,000
ISLAMABAD				May 13-15	PRINCIPLES OF GOOD MANAGEMENT	Asmat Batool	41,000
Jan 08-09	PERFORMANCE BASED MANAGEMENT	Shehla Yasmeen	31,000	May 15-16	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	Shehla Yasmeen	31,000
Jan 11-12	ACCIDENT INVESTIGATION AND REPORTING	Muhammad Ovais	31,000	May 20-22	ADVANCED MS OFFICE	Aleem Habib	31,000
Jan 11-12	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rahman	31,000	May 20-22	EFFECTIVE COMMUNICATION SKILLS	Asmat Batool	41,000
Jan 11-12	QUALITY ASSURANCE AND MANAGEMENT	Dr. Waqar Hashmi	31,000	May 22-24	TAXATION LAWS OF PAKISTAN	M. Abid	41,000
Jan 18-19	BEHAVIOUR BASED SAFETY	Muhammad Ovais	31,000	May 23-24	MS PROJECT	Aleem Habib	31,000
Jan 22-23	STRESS MANAGEMENT	Asmat Batool	31,000	May 27-28	INTERNAL AUDITING FOR INTEGRATED MANAGEMENT SYSTEMS	Dr. Waqar Hashmi	31,000
Jan 24-26	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	41,000	May 27-28	HEALTH SAFETY AT WORKPLACE (NEW)	Mian Tariq	31,000
Jan 25-26	EFFECTIVE DELEGATING AND COACHING SKILLS	Dr. Adeel Zeerak	31,000	May 27-29	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	33,000
Jan 29-30	ESSENTIAL OF GUEST SERVICES (NEW)	Ali Imran	31,000	May 30-31	PROJECT MONITORING, EVALUATION AND CONTROL	Laiq Ur Rahman	31,000
Jan 29-31	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	41,000	May 30-31	MIND OPENERS FOR MANAGERS	Asad Farooq	31,000
Feb 01-02	HR ANALYTICS	Shehla Yasmeen	31,000	Jun 03-04	UNDERSTANDING PPRA RULES	Dr. Adeel Zeerak	31,000
Feb 01-02	THE ART OF MARKETING	Khalid Hussain	31,000	Jun 03-04	TOTAL QUALITY CONTROL	Dr. Numair Ahmed	31,000
Feb 12-13	CREATING ORGANIZATIONAL EXCELLENCE	M. Syed Ul Haque	31,000	Jun 03-07	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Muhammad Ovais	43,000
Feb 12-13	SUPPLY CHAIN MANAGEMENT	Dr. Adeel Zeerak	31,000	Jun 06-07	DIRECT SALES STRATEGY (NEW)	Numair Ahmad	31,000
Feb 12-14	TRAINING TECHNIQUES FOR TRAINERS	Khalid Hussain	41,000	Jun 10-11	MANAGEMENT IN THE AGE OF ARTIFICIAL INTELLEIGENCE	Saith Usama	31,000
Feb 14-15	STRATEGIC MANAGEMENT	M. Syed Ul Haque	33,000	Jun 10-11	MANAGING AND LEADING ORGANIZATIONAL CHANGE	Dr. Ali Hamza	31,000
Feb 15-16	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	31,000	Jun 12-13	STRATEGIC FINANCE	Dr. Waqar Hashmi	35,000
Feb 15-16	FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE	Aamir Nouman	33,000	Jun 12-14	COMMUNICATION MANNERISM: THE ART OF TECHNICAL WRITING	Saith Usama	31,000
Feb 19-20	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	31,000	Jun 24-25	DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES	Shehla Yasmeen	31,000
Feb 19-21	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	M. Syed Ul Haque	41,000	Jun 24-26	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Aleem Habib	41,000
Feb 21-22	MANAGING WITH POWER AND INFLUENCE	Dr. Adeel Zeerak	31,000	Jun 24-28	CERTIFIED LEAN SIX SIGMA GREEN BELT	Asad Farooque	50,000
Feb 22-23	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	31,000	Jun 26-28	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	41,000
Feb 26-27	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	31,000	Jun 27-28	ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	31,000
Feb 26-28	ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Munir Ahmed	41,000				
Feb 28-29	HANDLING DIFFICULT PEOPLE	Asmat Batool	31,000				
Feb 29-Mar 1	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Saith Usama	31,000				

- Course timings: 9:00 am to 4:00 pm (Full Day) 9:00 am to 1:00 pm (Half Day).
- Courses can also be arranged in-house to meet our clients' specialized needs. These courses can be conducted at PIM or any other location.
- PIM reserves the right to make any changes required as per circumstances.

- PIM offers complimentary participation and fee discounts in courses to various categories of PIM memberships.
- Fee is exclusive of all applicable taxes.

PAKISTAN INSTITUTE OF MANAGEMENT

CATEGORY Wise COURSES

(JANUARY to JUNE 2024)

COMMUNICATION	DATE	CITY	FEE (Rs)	GENERAL MANAGEMENT	DATE	CITY	FEE (Rs)			
COMMUNICATION MANNERISM: THE ART OF TECHNICAL WRITING	Jun 12-14	Islamabad	31,000	MANAGING AND LEADING ORGANIZATIONAL CHANGE	Apr 29-30 Jun 10-11	Lahore Islamabad	31,000			
EFFECTIVE COMMUNICATION SKILLS	Apr 24-26	Karachi	41,000	MIND OPENERS FOR MANAGERS	May 30-31	Islamabad	31,000			
	May 20-22	Islamabad		MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Feb 26-Mar 01	Karachi	43,000			
	Jun 10-12	Lahore			May 06-10 Jun 03-07	Lahore Islamabad				
EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Feb 12-14	Lahore	33,000	MANAGEMENT IN THE AGE OF ARTIFICIAL INTELLIGENCE	Jun 10-11	Islamabad	31,000			
	May 08-10	Karachi		MANAGEMENT SKILLS FOR MID CAREER PROFESSIONALS	May 06-07	Islamabad	31,000			
	May 27-29	Islamabad								
EFFECTIVE PRESENTATION SKILLS	Feb 26-27	Islamabad	31,000	MANAGING WITH POWER AND INFLUENCE	Jan 04-05	Lahore	31,000			
	Jun 06-07	Karachi			Jan 29-30	Karachi				
	Jun 27-28	Lahore			Feb 21-22	Islamabad				
FINANCE AND AUDITING				PARTICIPTORY GROWTH PLANNING AND MANAGEMENT (NEW)	May 08-10	Islamabad	41,000			
FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	Feb 28-Mar 01	Lahore	41,000	PROBLEM SOLVING AND DECISION MAKING SKILLS	Jan 29-31	Islamabad	41,000			
	Apr 22-24	Islamabad			Feb 19-21	Karachi				
	May 27-29	Karachi			May 29-31	Lahore				
FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	Jan 15-17	Karachi	41,000	PRINCIPLES OF GOOD MANAGEMENT	May 13-15	Islamabad	41,000			
	Feb 19-21	Islamabad			Jun 03-05 Jun 24-26	Karachi Lahore				
FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE	Feb 15-16 Jun 03-04	Islamabad Karachi	33,000	PERFORMANCE BASED MANAGEMENT	Jan 08-09 Jan 29-30	Islamabad Lahore	31,000			
INTERNAL AUDITING FOR INTEGRATED MANAGEMENT SYSTEMS	May 27-28	Islamabad	31,000	SKILLS IN ADMINISTRATION	Jan 15-16	Lahore	31,000			
INTERNAL FINANCIAL AUDITING AND RISK MANAGEMENT	Apr 18-19	Lahore	31,000		Apr 15-16 May 15-16	Islamabad Karachi				
TECHNIQUES FOR CAPITAL, BUDGETING AND FORECASTING	May 06-07	Islamabad	31,000		Jan 24-26	Islamabad				
STRATEGIC FINANCE	Jun 12-13	Islamabad	35,000	SKILLS IN GOAL SETTING AND WORK PLANNING	Apr 22-24 May 22-24	Lahore Karachi	41,000			
GENERAL MANAGEMENT					SKILLS IN SUPERVISION	Jun 03-04 Jun 27-28		Karachi Lahore	31,000	
DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Feb 28-Mar 01 May 08-10 Jun 10-12	Lahore Islamabad Karachi	41,000	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER	Feb 14-16 May 27-29	Karachi Lahore	41,000			
	DESIGN THINKING FOR INNOVATION	Jun 11-12			Lahore	31,000		Jun 24-26	Islamabad	
DEVELOPING MANAGERIAL COMPETENCIES	Feb 15-16 Mar 04-05 May 16-17	Islamabad Karachi Lahore	31,000	HUMAN RESOURCE MANAGEMENT						
	DEVELOPMENT COURSE FOR SUPERVISORS	Jan 24-26 Mar 04-06 May 06-08		Karachi Lahore Islamabad	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Feb 26-27 Apr 29-30 May 20-21	Karachi Islamabad Lahore	31,000		
E-LEADERSHIP		Apr 25-26	Lahore	31,000		DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES	Jan 24-25 Jun 24-25		Lahore Islamabad	31,000
EFFECTIVE DELEGATING & COACHING SKILLS		Jan 25-26	Islamabad	31,000	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	Jan 04-05 May 15-16	Lahore Islamabad	31,000		
EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Jan 15-16 Feb 29-Mar 01 May 13-14	Karachi Islamabad Lahore	31,000	HR ANALYTICS	Feb 01-02	Islamabad	31,000			
	ESSENTIAL OF GUEST SERVICE (NEW)	Jan 29-30		Islamabad	31,000	HUMAN RESOURCE MANAGEMENT	Jan 29-31 Mar 04-06 Apr 17-19	Karachi Lahore Islamabad	41,000	
		EVENT MANAGEMENT SKILLS		Feb 15-16 Jun 13-14	Karachi Lahore		31,000	MANAGING THE LEARNING AND DEVELOPMENT FUNCTION: FROM TNA TO ROTI		Apr 17-19 Jun 12-14
HABITS OF SUCCESSFUL PROFESSIONALS	Feb 01-02 Apr 22-23	Lahore Karachi	31,000	PREVENTING HARASSMENT AT WORKPLACE (NEW)	Feb 27	Karachi	18,000			
HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Jan 11-12 May 02-03 May 20-21	Lahore Islamabad Karachi	31,000	TRAINING TECHNIQUES FOR TRAINERS	Feb 12-14 Apr 15-17 Jun 05-07	Islamabad Karachi Lahore	41,000			
	HOW TO IMPROVE MORALE, MOTIVATION AND COMMITMENT	May 23-24			Lahore	31,000				

PAKISTAN INSTITUTE OF MANAGEMENT

CATEGORY Wise COURSES

(JANUARY to JUNE 2024)

INFORMATION TECHNOLOGY	DATE	CITY	FEE (Rs)	PROJECT MANAGEMENT	DATE	CITY	FEE (Rs)
ADVANCED MS EXCEL	Feb 19-21 Apr 17-19 Jun 03-05	Lahore Islamabad Karachi	31,000	WORKSHOP ON PROJECT MANAGEMENT	Jan 22-24 Feb 21-23 Apr 17-19	Karachi Lahore Islamabad	41,000
ADVANCED MS OFFICE	Jan 17-19 May 20-22 Jun 10-12	Lahore Islamabad Karachi	31,000	SAFETY AND SECURITY			
ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS	Feb 26-27	Karachi	31,000	ACCIDENT INVESTIGATION AND REPORTING	Jan 11-12 Feb 01-02	Islamabad Karachi	31,000
	May 09-10	Lahore		BEHAVIOUR BASED SAFETY	Jan 18-19	Islamabad	31,000
	Jun 27-28	Islamabad		HEALTH SAFETY AT WORKPLACE	May 27-28	Islamabad	31,000
CLOUD COMPUTING INFRASTRUCTURE (NEW)	Apr 22-23	Islamabad	31,000	WORK ENVIRONMENT SAFETY (NEW)	May 20-21	Karachi	31,000
DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Feb 22-23 Apr 22-23 May 30-31	Islamabad Karachi Lahore	31,000	RISK MANAGEMENT			
LAWS AND TAXATION				ENTERPRISE RISK MANAGEMENT	May 02-03 May 30-31	Islamabad Karachi	31,000
				SOFT SKILLS			
ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Feb 26-28 Apr 22-24 May 20-22	Islamabad Karachi Lahore	41,000	ASSERTIVENESS SKILLS	Jan 15-16 Feb 21-22	Lahore Karachi	31,000
TAXATION LAWS OF PAKISTAN	Feb 19-21 May 22-24 Jun 24-26	Karachi Islamabad Karachi	41,000	CONFLICT MANAGEMENT	Feb 12-13 Feb 28-29 May 13-14	Lahore Karachi Islamabad	31,000
UNDERSTANDING PPRA RULES	Apr 15-16 May 06-07 Jun 03-04	Karachi Lahore Islamabad	31,000	CRITICAL THINKING AND ANALYTICAL SKILLS	Jan 23-24 Mar 07-08 Apr 18-19	Lahore Islamabad Karachi	31,000
LEADERSHIP AND STRATEGIC MANAGEMENT				HANDLING DIFFICULT PEOPLE	Jan 17-18 Feb 28-29 Apr 22-23	Lahore Islamabad Karachi	31,000
CREATING ORGANIZATIONAL EXCELLENCE	Jan 08-09 Feb 12-13 Mar 04-05	Lahore Islamabad Karachi	31,000	IMPROVING PERSONAL EFFECTIVENESS	Jan 15-17 May 13-15 Jun 26-28	Karachi Lahore Islamabad	41,000
ENHANCING LEADERSHIP SKILLS	Jan 11-12 Feb 12-13 May 23-24	Islamabad Karachi Lahore	31,000	MANAGERIAL PSYCHOLOGY	Apr 23-24	Lahore	31,000
IMPLEMENTING STRATEGY FOR ACHIEVING COMPETITIVE OBJECTIVES	Jan 23-24	Karachi	31,000	NEGOTIATION SKILLS	Mar 04-05 Jun 10-11	Islamabad Karachi	31,000
MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER	Apr 29-30 May 20-21	Karachi Lahore	33,000	STRESS MANAGEMENT	Jan 22-23 Feb 19-20 Mar 07-08	Islamabad Karachi Lahore	31,000
STRATEGIC MANAGEMENT	Feb 14-15 Apr 15-16 Jun 06-07	Islamabad Karachi Lahore	33,000	SERVICE EXCELLENCE MINDSET (NEW)	Jan 16	Karachi	18,000
STRATEGY FORMULATION	Jun 24-25	Karachi	31,000	UNWIND-LIVE AND IMPROVE LIFE FOR THE BETTER (NEW)	May 27-28	Karachi	31,000
STRATEGIC ANALYSIS	May 13-14	Karachi	31,000	POSITIVE WORK ATTITUDE	Jan 25-26	Lahore	31,000
MARKETING AND SALES				SUPPLY CHAIN, OPERATIONS AND QUALITY MANAGEMENT			
DIRECT SALES STRATEGY (NEW)	Jun 06-07	Islamabad	31,000	CERTIFIED LEAN SIX SIGMA GREEN BELT	Feb 12-16 May 06-10 Jun 24-28	Lahore Karachi Islamabad	50,000
THE ART OF MARKETING	Feb 01-02	Islamabad	31,000	EFFECTIVE PURCHASE MANAGEMENT	Jan 08-09 Feb 19-20 Mar 04-05	Karachi Islamabad Lahore	31,000
THE ART OF EFFECTIVE SELLING AND RELATIONSHIP MANAGEMENT (NEW)	Feb 20	Karachi	18,000	INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001	Apr 22-24	Islamabad	41,000
PROJECT MANAGEMENT				IMS LEAD IMPLEMENTER (ISO 9001, ISO 14001 AND ISO 45001) (NEW)	Jun 24-28	Karachi	50,000
CONTRACT MANAGEMENT	Feb 26-27 Apr 29-30 May 13-14	Lahore Karachi Islamabad	31,000	HACCP & ISO 22000 FOOD SAFETY MANAGEMENT SYSTEMS (NEW)	Mar 04-05	Karachi	31,000
MANAGING MULTIPLE PROJECTS	May 02-03 May 13-14	Islamabad Karachi	31,000	INVENTORY MANAGEMENT AND WAREHOUSING	Feb 28-29 May 20-21	Lahore Karachi	31,000
MS PROJECT	Jan 29-30 May 23-24	Karachi Islamabad	31,000	MAINTENANCE MANAGEMENT WITH TPM	Feb 22-23 May 16-17	Lahore Karachi	31,000
PROJECT MONITORING, EVALUATION AND CONTROL	Mar 04-05 May 09-10 May 30-31	Karachi Lahore Islamabad	31,000	PRODUCTION OPERATIONS MANAGEMENT	Apr 22-24	Lahore	41,000
PROJECTS PORTFOLIO MANAGEMENT (PMP®) (NEW)	Jan 09-11 Jan 16-18	Karachi Lahore	41,000	QUALITY ASSURANCE AND MANAGEMENT	Jan 11-12	Islamabad	31,000
				SUPPLY CHAIN MANAGEMENT	Feb 12-13 May 27-28 Jun 10-11	Islamabad Lahore Karachi	31,000
				TOTAL QUALITY CONTROL	Jun 03-04	Islamabad	31,000

OTHER OFFERINGS OF PIM

CONSULTING SERVICES

With over six decades of proven experience in the management development field, PIM is in a unique position to provide solutions to all organizational problems and challenges.

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FOR DETAILS AND REGISTRATION

Karachi Head Office

Management House, Adjacent to Park Towers, Shahrah-e-Iran, Clifton, Karachi-75600.

EPABX: (+9221) 9925 1711-14 Voice Dir: (+9221) 9925 1718, 99251680 Fax: (+9221) 9925 1715-16

E-Mail: program@pim.com.pk, pimmarketing@pim.com.pk

Lahore Branch Office

Management House, 70-B/2, Gulberg-III, Lahore-54760.

EPABX: (+9242) 9926 3133-35

Voice Dir: (+9242) 9926 3137

Fax: (+9242) 9926 3138

E-mail: pimlhe@pim.com.pk, hamza@pim.com.pk

Islamabad Branch Office

Plot No. 12-K, Sitara Market,
Sector G-7 Markaz, Islamabad-44000.

EPABX: (+9251) 9252651, 9252652

Fax: (+9251) 9252653

E-mail: pimisb@pim.com.pk, pimislamabad@gmail.com