

Developing Employee Performance Measurement and KPI'S System

Nov 23 - 24, 2026

Venue: PIM, Lahore.

Rs. 39,000/=

Note: The Fee is Exclusive of GST.

Course Description

Performance management is a process that helps managers achieve the goal of getting the best from their employees. In this two days' interactive workshop, we will discuss the essential tools required for the development of key performance indicators and performance measurement.

Objectives

- ❖ To highlight the need and importance of PMS
- ❖ To cope up the challenges of developing right KPI
- ❖ To make Performance management system meaningful and aligned with organizational objectives and goals.

Learning Content

- ❖ What is the meaning of Performance
- ❖ What are Measures, Metrics and KPIs
- ❖ Managing poor performance; diagnosis and corrective strategies
- ❖ Essentials of KPI's (Founding Stones)
- ❖ Meaning, Characteristics of KPI's
- ❖ Difference in Terminologies (CSF, KRIs and KPIs)
- ❖ How to translate organizational targets into KPIs, a down ward approach
- ❖ Framework of developing customized KPIs.
- ❖ Anatomy of KPIs

Learning Outcome

- ❖ Performance Management as System
- ❖ Performance equation
- ❖ Alignment of performance with company priorities
- ❖ Key performance indicators, its types and characteristics
- ❖ Basics of developing KPI and how to develop it
- ❖ When to measure, what to evaluate to keep performance in the right direction
- ❖ Adopting the timely corrective actions
- ❖ Roles and responsibilities of line managers and employees

Target Audience:

- ❖ Department and functional heads, Team Managers, HR and representatives of decision making authorities
- ❖ Training Methodology
- ❖ Mix of exercises, lectures, group activities, development of KPIs and case studies (local industry)

FOR DETAILS AND REGISTRATION

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