

# Contract Management

Aug 24 – 25, 2026

Venue: PIM, Karachi

Rs. 39,000/=

Sep 09 – 10, 2026

Venue: PIM, Islamabad.

Rs. 39,000/=

**Note: The Fee is Exclusive of GST.**

## Course Description

Effective contract management is the cornerstone of successful business relationships and project delivery. In today's complex commercial landscape, the ability to navigate legal requirements, manage risks, and ensure compliance is essential for any professional involved in procurement or project oversight. This intensive program is designed to transform your approach to the contract lifecycle, from initial drafting and negotiation to final close-out. Participants will gain practical strategies to maximize value, mitigate potential disputes, and drive sustainable operational excellence.

## LEARNING OUTCOMES

After the workshop, you will be able to:

- Master the fundamental principles of contracts and differentiate between various contract types.
- Navigate the end-to-end processes of contract management and administration with precision.
- Evaluate and implement robust contract risk management strategies to protect organizational interests.

## WHO MUST ATTEND?

- Contract Administrators and Procurement Specialists.
- Project Managers and Project Coordinators.
- Legal Counsel and Compliance Officers.
- Business Development Managers and Commercial Directors.
- Supply Chain and Logistics Managers.
- Engineers and Technical Leads involved in vendor oversight.

## COURSE CONTENTS:

- INTRODUCTION TO CONTRACT MANAGEMENT
- FORMATION OF CONTRACTS: PPRA procurement methods, Contract essentials, and Contract types
- CONTRACT MANAGEMENT PROCESS: Contract Management Plan, Team formation, Contract start-up, Contract Administration, Contract closure, and Post implementation review
- CONTRACT RISK MANAGEMENT

**FOR DETAILS AND REGISTRATION**

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