

# Performance Based Management

July 11 – 12, 2024

Venue: PIM, Lahore.

Rs. 31,000/=

July 25 – 26, 2024

Venue: PIM, Islamabad.

Rs. 31,000/=

## Course Description

Performance based Management or Result Oriented Management is primarily a novel approach encompassing the different styles of Managers with keeping a sharp and closer look at the performance of each and every employee. In prevailing circumstance where competition and rapid changes have engulfed every organization, it is badly needed to cut down the expenses and maximize functional and operational efficiency in order to gain extra mileage.

Performance based Management enables organizations to create and maintain an environment that values and encourages continuous enhancements, encourages creativity, promotes learning, promote professional advancements, rewards and engages employees and strives to attain ambitious objectives within the stipulated time frame. This two-day course is an attempt to provide comprehensive and wide-ranging idea of Performance based Management to the participants coupled with conceptual underpinnings and operational parameters so that they may implement the same in their respective organizations.

## LEARNING OUTCOMES

Take Away (This course will enable participants to)

- Comprehend performance based Management in real sense of Words
- Foster a culture that paves the way towards Organizational Development
- Identify the factors that hinders employees' involvement in the process
- Understand the need of Performance Planning
- Grasp the intricacies involved in setting objectives and how to overcome them

## WHO MUST ATTEND?

Senior Managers, Departmental Heads, General Managers, Practitioners and Management Consultants.

## COURSE CONTENTS:

- Performance based Management (Definition and concept)
- Organization Development
- Factors Effecting Employees Involvement
- The process of Performance Based Management
- Alignment with Organization's Vision and Mission
- Performance Planning and Process
- Setting Objectives
- Exercises, Group Discussion

**FOR DETAILS AND REGISTRATION**

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