



MANAGEMENT TRAINING & DEVELOPMENT PROGRAM

JULY TO DECEMBER
2022



PAKISTAN INSTITUTE OF MANAGEMENT
Ministry of Industries & Production
Government of Pakistan

PAKISTAN INSTITUTE OF MANAGEMENT

LEARNING AND DEVELOPMENT CALENDAR

(JULY to DECEMBER 2022)

PIM is the pioneer in learning and development in Pakistan specializing in enhancing the caliber of the talent acquired by organizations. We know the pulse of the growing and complex needs of the market and develop programs to facilitate human capital to enhance excellence in their jobs. PIM now offers courses for the period July to December 2022.

KARACHI							
DATE	COURSE TITLE	FACILITATOR	FEE (Rs)	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
Jul 04-05	MS PROJECT	Aleem Habib	22,000	Dec 19-20	MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER	M. Syed Ul Haque	24,000
Jul 18-19	AGILE PROJECT MANAGEMENT WITH SCRUM	Aleem Habib	22,000	Dec 26-27	E-LEADERSHIP	Muhammad Ovais	22,000
Jul 25-26	NEGOTIATION SKILLS	Aslam Soni	22,000	Dec 26-27	HANDLING DIFFICULT PEOPLE	Asmat Batool	22,000
Jul 25-27	FINANCE & ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	29,000	Dec 26-28	PRINCIPLES OF GOOD MANAGEMENT	Aleem Habib	29,000
Jul 25-27	PRODUCTION OPERATIONS MANAGEMENT	Dr. Adeel Zeerak	29,000	LAHORE			
Aug 01-02	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	22,000	Jul 04-05	PROCEDURES OF CONDUCTING EMPLOYEE INQUIRIES	Shehla Yasmeen	22,000
Aug 01-02	ENTERPRISE RISK MANAGEMENT	Muhammad Ovais	22,000	Jul 19-21	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	M. Syed Ul Haque	29,000
Aug 01-02	LEADER AS A COACH	Haseeb T. Hassan	35,000	Jul 20-21	MANAGING MULTIPLE PROJECT	Laiq Ur Rahman	22,000
Aug 01-03	WORKSHOP ON PROJECT MANAGEMENT	Laiq Ur Rahman	35,000	Jul 22-23	HOW TO DEVELOP AND IMPLEMENT NEW INITIATIVES	Laiq Ur Rahman	22,000
Aug 08-09	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	22,000	Jul 25-26	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	22,000
Aug 10-11	TRAIN YOUR MIND: THINK POSITIVELY	Visiting Faculty	22,000	Aug 01-02	FINANCIAL MANAGEMENT	Aslam Soni	22,000
Aug 15-16	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	22,000	Aug 01-02	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	22,000
Aug 17-19	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	M. Syed Ul Haque	29,000	Aug 01-02	HOW TO IMPROVE MORALE, MOTIVATION & COMMITMENT	Shehla Yasmeen	22,000
Aug 22-23	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	22,000	Aug 03-04	PLANNING AND SCHEDULING WITH PRIMAVERA P6 V 18.8	Aleem Habib	22,000
Aug 22-23	MANAGING WITH POWER & INFLUENCE	Dr. Adeel Zeerak	22,000	Aug 08-09	CREATING ORGANIZATIONAL EXCELLENCE	Visiting Faculty	22,000
Aug 22-23	PROJECT MONITORING, EVALUATION & CONTROL	Laiq Ur Rahman	22,000	Aug 15-16	AGILE PROJECT MANAGEMENT WITH SCRUM	Aleem Habib	22,000
Aug 22-26	CERTIFIED LEAN SIX SIGMA GREEN BELT	Muhammad Ovais	45,000	Aug 15-16	NEGOTIATION SKILLS	Aslam Soni	22,000
Aug 29-31	ADVANCED MS OFFICE	Aleem Habib	22,000	Aug 17-18	INTERNAL AUDITING FOR INTEGRATED MANAGEMENT SYSTEMS	Visiting Faculty	29,000
Sep 05-06	ANALYZING & VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	22,000	Aug 17-18	INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001 (NEW)	Visiting Faculty	29,000
Sep 05-06	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Visiting Faculty	22,000	Aug 22-23	TALENT MANAGEMENT	Shehla Yasmeen	22,000
Sep 05-06	RESILIENCE & PERSEVERANCE	Muhammad Ovais	22,000	Aug 22-23	INTERNAL FINANCIAL AUDITING & RISK MANAGEMENT	Mian Ahmed	22,000
Sep 05-06	TAXATION LAWS OF PAKISTAN	M. Abid	29,000	Aug 23-24	HANDLING DIFFICULT PEOPLE	Asmat Batool	22,000
Sep 05-07	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	24,000	Aug 29-30	CRITICAL THINKING & ANALYTICAL SKILLS	Muhammad Ovais	22,000
Sep 12-13	FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE	Amir Nouman	24,000	Aug 31- Sep 1	BEHAVIOUR BASED SAFETY	Muhammad Ovais	22,000
Sep 12-14	BASICS OF BUSINESS ENGLISH	Muhammad Ovais	29,000	Sep 05-06	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION	Shehla Yasmeen	22,000
Sep 19-21	ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Muneer Ahmed	29,000	Sep 05-07	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	29,000
Sep 19-21	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	29,000	Sep 08-09	SKILLS IS SUPERVISION	Laiq Ur Rahman	22,000
Sep 26-27	EFFECTIVE DELEGATING & COACHING SKILLS	Dr. Adeel Zeerak	22,000	Sep 12-13	INVENTORY MANAGEMENT & WAREHOUSING	Aslam Soni	22,000
Sep 26-28	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	29,000	Sep 14-16	MANAGING THE LEARNING AND DEVELOPMENT FUNCTION: FROM TNA TO ROTI (HALF DAY)	Shehla Yasmeen	24,000
Oct 03-05	ADVANCED MS EXCEL	Aleem Habib	22,000	Sep 19-21	FINANCE & ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	29,000
Oct 10-11	CRITICAL THINKING & ANALYTICAL SKILLS	Muhammad Ovais	22,000	Sep 19-21	PRINCIPLES OF GOOD MANAGEMENT	Aleem Habib	29,000
Oct 17-18	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq Ur Rahman	22,000	Sep 26-27	MAINTENANCE MANAGEMENT WITH TPM	Muhammad Ovais	22,000
Oct 17-18	UNDERSTANDING PPRA RULES (FEDERAL)	Dr. Adeel Zeerak	22,000	Sep 26-28	HUMAN RESOURCE MANAGEMENT	Asmat Batool	29,000
Oct 17-19	HUMAN RESOURCE MANAGEMENT	Asmat Batool	29,000	Sep 28-29	MANAGERIAL PSYCHOLOGY	Muhammad Ovais	22,000
Oct 24-25	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	22,000	Sep 29-30	STRESS MANAGEMENT	Asmat Batool	22,000
Oct 24-25	STRATEGIC MANAGEMENT	M. Syed Ul Haque	24,000	Oct 03-04	CONFLICT MANAGEMENT	Shehla Yasmeen	22,000
Oct 24-26	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER (HALF DAY)	Aslam Soni	24,000	Oct 05-06	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	29,000
Oct 31- Nov 2	EFFECTIVE COMMUNICATION SKILLS (HALF DAY)	Aslam Soni	24,000	Oct 10-11	PERFORMANCE MANAGEMENT	Visiting Faculty	22,000
Nov 14-15	MODERN SECRETARIAL PRACTICES	Asmat Batool	22,000	Oct 10-12	ADVANCED MS OFFICE	Aleem Habib	22,000
Nov 14-15	SUPPLY CHAIN MANAGEMENT	Aslam Soni	22,000	Oct 13-14	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rahman	22,000
Nov 14-16	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	29,000	Oct 17-18	SUPPLY CHAIN MANAGEMENT	Aslam Soni	22,000
Nov 17-18	ASSERTIVENESS SKILLS	Asmat Batool	22,000	Oct 17-21	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Muhammad Ovais	35,000
Nov 21-22	MANAGING MULTIPLE PROJECT	Laiq Ur Rahman	22,000	Oct 24-25	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Visiting Faculty	22,000
Nov 21-23	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	29,000	Oct 24-25	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	22,000
Nov 28-29	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	22,000	Oct 24-26	WORKSHOP ON PROJECT MANAGEMENT	Laiq Ur Rahman	35,000
Nov 28-29	MAINTENANCE MANAGEMENT WITH TPM	Muhammad Ovais	22,000	Oct 24-26	ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Muneer Ahmed	29,000
Nov 28-29	STRESS MANAGEMENT	Asmat Batool	22,000	Oct 26-27	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	22,000
Dec 05-06	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rahman	22,000	Oct 31- Nov 1	SKILLS IN ADMINISTRATION	Aleem Habib	22,000
Dec 05-07	FINANCE & ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	29,000	Oct 31- Nov 2	TRAINING TECHNIQUES FOR TRAINER	Khalid Hussain	29,000
Dec 05-07	TRAINING TECHNIQUES FOR TRAINERS	Khalid Hussain	29,000	Oct 31- Nov 2	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	24,000
Dec 05-09	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Muhammad Ovais	35,000	Nov 02-03	ANALYZING & VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	22,000
Dec 12-13	CONFLICT MANAGEMENT	Shehla Yasmeen	22,000	Nov 07-08	MANAGING WITH POWER & INFLUENCE	Dr. Adeel Zeerak	22,000
Dec 12-13	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	22,000				
Dec 12-13	SKILLS IN ADMINISTRATION	Aleem Habib	22,000				
Dec 19-20	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	22,000				

PAKISTAN INSTITUTE OF MANAGEMENT

LEARNING AND DEVELOPMENT CALENDAR

(JULY to DECEMBER 2022)

LAHORE				ISLAMABAD			
DATE	COURSE TITLE	FACILITATOR	FEE (Rs)	DATE	COURSE TITLE	FACILITATOR	FEE (Rs)
Nov 07-08	E-LEADERSHIP	Muhammad Ovais	22,000	Sep 12-14	TRAINING TECHNIQUES FOR TRAINERS	Khalid Hussain	29,000
Nov 07-08	TRAIN YOUR MIND: THINK POSITIVELY	Visiting Faculty	22,000	Sep 15-16	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	22,000
Nov 07-09	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	29,000	Sep 19-20	LEADER AS A COACH	Haseeb T. Hassan	35,000
Nov 09-10	DESIGN THINKING FOR INNOVATION	Muhammad Ovais	22,000	Sep 22-23	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq Ur Rahman	22,000
Nov 14-15	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	22,000	Sep 26-27	WORKSHOP ON STRATEGIC PLANNING	M. Syed Ul Haque	22,000
Nov 14-16	BASICS OF BUSINESS ENGLISH	Muhammad Ovais	29,000	Sep 26-28	EFFECTIVE COMMUNICATION SKILLS (HALF DAY)	Aslam Soni	24,000
Nov 17-18	HABITS OF SUCCESSFUL PROFESSIONALS	Laiq Ur Rahman	22,000	Sep 28-29	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Shehla Yasmeen	22,000
Nov 21-22	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	22,000	Oct 03-04	NEGOTIATION SKILLS	Aslam Soni	22,000
Nov 21-23	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	M. Syed Ul Haque	29,000	Oct 03-07	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Muhammad Ovais	35,000
Nov 21-23	PRODUCTION OPERATIONS MANAGEMENT	Dr. Adeel Zeerak	29,000	Oct 05-07	WORKSHOP ON PROJECT MANAGEMENT	Laiq Ur Rahman	35,000
Nov 24-25	LEADER AS A COACH	Haseeb T. Hassan	35,000	Oct 10-11	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	22,000
Nov 28-30	QUALITY ASSURANCE AND MANAGEMENT	Visiting Faculty	29,000	Oct 10-12	FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	M. Syed Ul Haque	29,000
Nov 28-30	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	29,000	Oct 12-13	HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Khalid Hussain	22,000
Dec 01-02	PROJECT MONITORING, EVALUATION & CONTROL	Laiq Ur Rahman	22,000	Oct 13-14	HANDLING DIFFICULT PEOPLE	Asmat Batool	22,000
Dec 01-02	STRATEGIC MANAGEMENT	M. Syed Ul Haque	24,000	Oct 17-18	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	22,000
Dec 05-07	EFFECTIVE COMMUNICATION SKILLS (HALF DAY)	Aslam Soni	24,000	Oct 17-19	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	29,000
Dec 05-07	ADVANCED MS EXCEL	Aleem Habib	22,000	Oct 19-20	PLANNING AND SCHEDULING WITH PRIMAVERA P6 V 18.8	Aleem Habib	22,000
Dec 05-07	DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES (HALF DAY)	Shehla Yasmeen	24,000	Oct 20-21	DEVELOPING FUTURE LEADERS FOR FINANCIAL INSTITUTIONS	Faisal Iqbal	22,000
Dec 12-13	EFFECTIVE PRESENTATION SKILLS	Asmat Batool	22,000	Oct 24-25	ENTERPRISE RISK MANAGEMENT	Muhammad Ovais	22,000
Dec 14-15	ASSERTIVENESS SKILLS	Asmat Batool	22,000	Oct 24-25	HOW TO IMPROVE MORALE, MOTIVATION & COMMITMENT	Shehla Yasmeen	22,000
Dec 15-16	MANAGING MULTIPLE PROJECTS	Laiq Ur Rahman	22,000	Oct 26-28	INTEGRATED HSE MANAGEMENT SYSTEM: ISO 14001 AND 45001 (NEW)	Visiting Faculty	29,000
Dec 21-22	EFFECTIVE DELEGATING & COACHING SKILLS	Dr. Adeel Zeerak	22,000	Oct 26-28	TAXATION LAWS OF PAKISTAN	M. Abid	29,000
Dec 19-23	CERTIFIED LEAN SIX SIGMA GREEN BELT	Muhammad Ovais	45,000	Oct 31-Nov 1	EFFECTIVE DELEGATING & COACHING SKILLS	Dr. Adeel Zeerak	22,000
Dec 19-20	UNDERSTANDING PROVINCIAL PPRA RULES	Shahid Hussain	22,000	Oct 31-Nov 4	CERTIFIED LEAN SIX SIGMA GREEN BELT	Muhammad Ovais	45,000
Dec 26-27	DEVELOPING FUTURE LEADERS FOR FINANCIAL INSTITUTIONS	Faisal Iqbal	22,000	Nov 03-04	PROJECT MONITORING, EVALUATION & CONTROL	Laiq Ur Rahman	22,000
Dec 26-27	DEVELOPING MANAGERIAL COMPETENCIES	Khalid Hussain	22,000	Nov 03-04	TALENT MANAGEMENT	Shehla Yasmeen	22,000
Dec 28-30	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER (HALF DAY)	Aslam Soni	24,000	Nov 07-09	FINANCE & ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	29,000
ISLAMABAD				Nov 07-09	ADVANCED MS OFFICE	Aleem Habib	22,000
Jul 04-06	DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Khalid Hussain	29,000	Nov 10-11	PERFORMANCE MANAGEMENT	Visiting Faculty	22,000
Jul 04-06	QUALITY ASSURANCE AND MANAGEMENT	Visiting Faculty	29,000	Nov 10-11	CREATING ORGANIZATIONAL EXCELLENCE	M. Syed Ul Haque	22,000
Jul 18-20	PROBLEM SOLVING AND DECISION MAKING SKILLS	Khalid Hussain	29,000	Nov 16-18	PRINCIPLES OF GOOD MANAGEMENT	Aleem Habib	29,000
Jul 18-19	ASSERTIVENESS SKILLS	Asmat Batool	22,000	Nov 17-18	FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE	Amir Nouman	24,000
Jul 20-21	CONFLICT MANAGEMENT	Shehla Yasmeen	22,000	Nov 21-23	EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Asmat Batool	24,000
Jul 20-21	E-LEADERSHIP	Muhammad Ovais	22,000	Nov 24-25	THE ART OF MARKETING	Khalid Hussain	22,000
Jul 25-26	MODERN SECRETARIAL PRACTICES	Asmat Batool	22,000	Nov 28-29	ANALYZING & VISUALIZING DATA WITH POWER BI TOOLS	Aleem Habib	22,000
Jul 25-26	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Aleem Habib	22,000	Nov 28-30	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER (HALF DAY)	Aslam Soni	24,000
Aug 01-02	CONTRACT MANAGEMENT	Dr. Adeel Zeerak	22,000	Nov 30-Dec 1	AGILE PROJECT MANAGEMENT WITH SCRUM	Aleem Habib	22,000
Aug 08-09	INVENTORY MANAGEMENT AND WAREHOUSING	Aslam Soni	22,000	Dec 05-06	EFFECTIVE PURCHASE MANAGEMENT	Dr. Adeel Zeerak	22,000
Aug 09-10	SKILLS IN ADMINISTRATION	Aleem Habib	22,000	Dec 05-06	MODERN SECRETARIAL PRACTICES	Asmat Batool	22,000
Aug 15-16	STRATEGIC MANAGEMENT	M. Syed Ul Haque	24,000	Dec 08-09	FUNDAMENTALS OF ISLAMIC BANKING AND FINANCE	Faisal Iqbal	22,000
Aug 15-16	STRESS MANAGEMENT	Asmat Batool	22,000	Dec 12-13	SUPPLY CHAIN MANAGEMENT	Aslam Soni	22,000
Aug 17-19	BASICS OF BUSINESS ENGLISH	Muhammad Ovais	29,000	Dec 15-16	TRAIN YOUR MIND: THINK POSITIVELY	Visiting Faculty	22,000
Aug 18-19	ENHANCING LEADERSHIP SKILLS	Laiq Ur Rahman	22,000	Dec 15-17	ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Muneer Ahmed	29,000
Aug 22-23	COST & MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	M. Syed Ul Haque	24,000	Dec 19-21	HUMAN RESOURCE MANAGEMENT	Asmat Batool	29,000
Aug 22-24	ADVANCED MS EXCEL	Aleem Habib	22,000	Dec 21-22	EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Visiting Faculty	22,000
Aug 25-26	MS PROJECT	Aleem Habib	22,000	Dec 29-31	SKILLS IN GOAL SETTING AND WORK PLANNING	Khalid Hussain	29,000
Aug 29-31	IMPROVING PERSONAL EFFECTIVENESS	Khalid Hussain	29,000				
Aug 29-31	PRODUCTION OPERATIONS MANAGEMENT	Dr. Adeel Zeerak	29,000				
Sep 01-02	FINANCIAL MANAGEMENT	Aslam Soni	22,000				
Sep 01-02	HR ANALYTICS	Shehla Yasmeen	22,000				
Sep 05-06	UNDERSTANDING PPRA RULES (FEDERAL)	Dr. Adeel Zeerak	22,000				
Sep-07	COMPETITIVE INTELLIGENCE	M. Syed Ul Haque	17,000				
Sep 12-13	DEVELOPMENT COURSE FOR SUPERVISORS	Aleem Habib	22,000				

- Course timings: 9:00 am to 4:00 pm (Full Day) 9:00 am to 1:00 pm (Half Day).
- Courses can also be arranged in-house to meet our clients' specialized needs. These courses can be conducted at PIM or any other location.
- PIM reserves the right to make any changes required as per circumstances.

- PIM offers complimentary participation and fee discounts in courses to various categories of PIM memberships.
- Fee is exclusive of all applicable taxes.
- Training may also take place online, in case of government restrictions.

PAKISTAN INSTITUTE OF MANAGEMENT

CATEGORY Wise COURSES

(JULY to DECEMBER 2022)

COMMUNICATION		DATE	CITY	FEE (Rs)	GENERAL MANAGEMENT		DATE	CITY	FEE (Rs)
BASICS OF BUSINESS ENGLISH	Aug 17-19	Islamabad	29,000	MANAGEMENT COURSE FOR JUNIOR EXECUTIVES	Oct 03-07	Islamabad	35,000		
	Sep 12-14	Karachi			Oct 17-21	Lahore			
	Nov 14-16	Lahore			Dec 05-09	Karachi			
EFFECTIVE COMMUNICATION SKILLS (HALF DAY)	Sep 26-28	Islamabad	24,000	MANAGING WITH POWER AND INFLUENCE	Aug 22-23	Karachi	22,000		
	Oct 31 Nov 02	Karachi			Nov 07-08	Lahore			
	Dec 05-07	Lahore							
EFFECTIVE LETTERS, REPORTS AND PRESENTATIONS	Sep 05-07	Karachi	24,000	PROBLEM SOLVING AND DECISION MAKING SKILLS	Jul 18-20	Islamabad	29,000		
	Oct 31 Nov 02	Lahore			Sep 19-21	Karachi			
	Nov 21-23	Islamabad			Nov 07-09	Lahore			
EFFECTIVE PRESENTATION SKILLS	Aug 01-02	Karachi	22,000	MODERN SECRETARIAL PRACTICES	Jul 25-26	Islamabad	22,000		
	Sep 15-16	Islamabad			Nov 14-15	Karachi			
	Dec 12-13	Lahore			Dec 05-06	Islamabad			
FINANCE AND AUDITING				PRINCIPLES OF GOOD MANAGEMENT	Sep 19-21	Lahore	29,000		
					Nov 16-18	Islamabad			
					Dec 26-28	Karachi			
COST & MANAGEMENT ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	Aug 22-23	Islamabad	24,000	PERFORMANCE BASED MANAGEMENT	Oct 10-11	Lahore	22,000		
					Nov 10-11	Islamabad			
FINANCE AND ACCOUNTING FOR NON-FINANCIAL EXECUTIVES	Jul 25-27	Karachi	29,000	SKILLS IN ADMINISTRATION	Aug 09-10	Islamabad	22,000		
	Sep 19-21	Lahore			Oct 31 Nov 01	Lahore			
	Nov 07-09	Islamabad			Dec 12-13	Karachi			
	Dec 05-07	Karachi							
FINANCIAL ANALYSIS: CONCEPTS AND TECHNIQUES	Jul 19-21	Lahore	29,000	SKILLS IN GOAL SETTING AND WORK PLANNING	Oct 05-06	Lahore	29,000		
	Aug 17-19	Karachi			Nov 14-16	Karachi			
	Oct 10-12	Islamabad			Dec 29-31	Islamabad			
	Nov 21-23	Lahore			Sep 08-09	Lahore			
FINANCIAL MANAGEMENT	Aug 01-02	Lahore	22,000	TEAMWORK: GETTING PEOPLE TO WORK TOGETHER (HALF DAY)	Oct 24-26	Karachi	24,000		
	Sep 01-02	Islamabad			Nov 28-30	Islamabad			
					Dec 28-30	Lahore			
FRAUD EXAMINATION, RISK MANAGEMENT AND GOVERNANCE	Sep 12-13	Karachi	24,000	HUMAN RESOURCE MANAGEMENT					
	Nov 17-18	Islamabad							
FUNDAMENTALS OF ISLAMIC BANKING AND FINANCE	Dec 08-09	Islamabad	22,000	DEVELOPING EMPLOYEE PERFORMANCE MEASUREMENT AND KPI SYSTEM	Aug 08-09	Karachi	22,000		
INTERNAL FINANCIAL AUDITING AND RISK MANAGEMENT	Aug 22-23	Lahore	22,000		Sep 28-29	Islamabad			
GENERAL MANAGEMENT				DEVELOPING ORGANIZATIONAL POLICIES AND PROCEDURES (HALF DAY)	Nov 14-15	Lahore			
DATA ANALYSIS TECHNIQUES FOR EFFECTIVE DECISION MAKING	Jul 04-06	Islamabad	29,000	EMPLOYEE ENGAGEMENT: BEYOND SATISFACTION HR ANALYTICS	Dec 05-07	Lahore	24,000		
	Sep 05-07	Lahore			Sep 05-06	Lahore	22,000		
	Oct 17-19	Islamabad			Sep 01-02	Islamabad	22,000		
	Nov 21-23	Karachi							
DESIGN THINKING FOR INNOVATION	Nov 09-10	Lahore	22,000	HUMAN RESOURCE MANAGEMENT	Sep 26-28	Lahore	29,000		
DEVELOPING MANAGERIAL COMPETENCIES	Aug 22-23	Karachi	22,000		MANAGING THE LEARNING AND DEVELOPMENT FUNCTION: FROM TNA TO ROTI (HALF DAY)	Oct 17-19		Karachi	
	Oct 10-11	Islamabad				Dec 19-21		Islamabad	
	Dec 26-27	Lahore		Sep 14-16		Lahore	24,000		
DEVELOPMENT COURSE FOR SUPERVISORS	Sep 12-13	Islamabad	22,000	PROCEDURES OF CONDUCTING EMPLOYEE INQUIRIES	Jul 04-05	Lahore	22,000		
	Oct 24-25	Karachi		TALENT MANAGEMENT	Aug 22-23	Lahore	22,000		
	Nov 21-22	Lahore			Nov 03-04	Islamabad			
E-LEADERSHIP	Jul 20-21	Islamabad	22,000	TRAINING TECHNIQUES FOR TRAINERS	Sep 12-14	Islamabad	29,000		
	Nov 07-08	Lahore			Oct 31 Nov 02	Lahore			
	Dec 26-27	Karachi			Dec 05-07	Karachi			
EFFECTIVE DELEGATING & COACHING SKILLS	Sep 26-27	Karachi	22,000	INFORMATION TECHNOLOGY					
	Oct 31-Nov 1	Islamabad							
	Dec 21-22	Lahore							
EMOTIONAL INTELLIGENCE FOR WORKPLACE SUCCESS	Sep 05-06	Karachi	22,000	ADVANCED MS EXCEL	Aug 22-24	Islamabad	22,000		
	Oct 24-25	Lahore			Oct 03-05	Karachi			
	Dec 21-22	Islamabad			Dec 05-07	Lahore			
HABITS OF SUCCESSFUL PROFESSIONALS	Sep 22-23	Islamabad	22,000	ADVANCED MS OFFICE	Aug 29-31	Karachi	22,000		
	Oct 17-18	Karachi			Oct 10-12	Lahore			
	Nov 17-18	Lahore			Nov 07-09	Islamabad			
HOW DO EFFECTIVE MANAGERS ORGANIZE THEMSELVES	Jul 25-26	Lahore	22,000	ANALYZING AND VISUALIZING DATA WITH POWER BI TOOLS	Sep 05-06	Karachi	22,000		
	Oct 12-13	Islamabad			Nov 02-03	Lahore			
	Dec 12-13	Karachi			Nov 28-29	Islamabad			
HOW TO DEVELOP AND IMPLEMENT NEW INITIATIVES	Jul 22-23	Lahore	22,000	DASHBOARD REPORTING AND ADVANCED DATA ANALYSIS WITH MS EXCEL	Jul 25-26	Islamabad	22,000		
HOW TO IMPROVE MORALE, MOTIVATION AND COMMITMENT	Aug 01-02	Lahore	22,000		Aug 01-02	Lahore			
	Oct 24-25	Islamabad	22,000		Oct 17-18	Islamabad			
					Dec 19-20	Karachi			

PAKISTAN INSTITUTE OF MANAGEMENT

CATEGORY Wise COURSES

(JULY to DECEMBER 2022)

LAWS AND TAXATION				SOFT SKILLS				
ADMINISTRATIVE PROCEDURES FOR GOVERNMENT OFFICIALS	Sep 19-21	Karachi	29,000	ASSERTIVENESS SKILLS	Jul 18-19	Islamabad	22,000	
	Oct 24-26	Lahore			Nov 17-18	Karachi		
	Dec 15-17	Islamabad			Dec 14-15	Lahore		
TAXATION LAWS OF PAKISTAN	Sep 05-06	Karachi	29,000	CONFLICT MANAGEMENT	Jul 20-21	Islamabad	22,000	
	Oct 26-28	Islamabad			Oct 03-04	Lahore		
UNDERSTANDING PPRA RULES (FEDERAL)	Sep 05-06	Islamabad	22,000		CRITICAL THINKING & ANALYTICAL SKILLS	Dec 12-13		Karachi
	Oct 17-18	Karachi		Aug 29-30		Lahore		
UNDERSTANDING PROVINCIAL PPRA RULES	Dec 19-20	Lahore	22,000			Oct 10-11	Karachi	
LEADERSHIP AND STRATEGIC MANAGEMENT				HANDLING DIFFICULT PEOPLE	Aug 23-24	Lahore	22,000	
CREATING ORGANIZATIONAL EXCELLENCE	Aug 01-02	Lahore	22,000		Oct 13-14	Islamabad		
	Nov 10-11	Islamabad			Dec 26-27	Karachi		
DEVELOPING FUTURE LEADERS FOR FINANCIAL INSTITUTIONS	Oct 20-21	Islamabad	22,000	IMPROVING PERSONAL EFFECTIVENESS	Aug 29-31	Islamabad	29,000	
	Dec 26-27	Lahore			Sep 26-28	Karachi		
ENHANCING LEADERSHIP SKILLS	Aug 18-19	Islamabad	22,000		MANAGERIAL PSYCHOLOGY	Sep 28-29		Lahore
	Oct 13-14	Lahore		NEGOTIATION SKILLS	Jul 25-26	Karachi	22,000	
	Dec 05-06	Karachi			Aug 15-16	Lahore		
LEADER AS A COACH	Aug 01-02	Karachi	35,000		RESILIENCE & PERSEVERANCE	Oct 03-04		Islamabad
	Sep 19-20	Islamabad		Sep 05-06		Karachi		
	Nov 24-25	Lahore		Aug 15-16		Islamabad	22,000	
MANAGERIAL TRANSITION: FROM OPERATIONAL MANAGER TO STRATEGIC THINKER	Dec 19-20	Karachi	24,000	STRESS MANAGEMENT	Sep 29-30	Lahore		22,000
					Nov 28-29	Karachi		
STRATEGIC MANAGEMENT	Aug 15-16	Islamabad	24,000	TRAIN YOUR MIND: THINK POSITIVELY	Aug 10-11	Karachi	22,000	
	Oct 24-25	Karachi			Nov 07-08	Lahore		
	Dec 01-02	Lahore			Dec 15-16	Islamabad		
WORKSHOP ON STRATEGIC PLANNING	Sep 26-27	Islamabad	22,000		SUPPLY CHAIN, OPERATIONS AND QUALITY MANAGEMENT			
MARKETING AND SALES MANAGEMENT				CERTIFIED LEAN SIX SIGMA GREEN BELT	Aug 22-26	Karachi	45,000	
COMPETITIVE INTELLIGENCE	Sep-07	Islamabad	17,000		Oct 31-Nov 04	Islamabad		
THE ART OF MARKETING	Nov 24-25	Islamabad	22,000		Dec 19-23	Lahore		
PROJECT MANAGEMENT				EFFECTIVE PURCHASE MANAGEMENT	Aug 15-16	Karachi	22,000	
AGILE PROJECT MANAGEMENT WITH SCRUM	Jul 18-19	Karachi	22,000		Oct 24-25	Lahore		
	Aug 15-16	Lahore			Dec 05-06	Islamabad		
	Nov 30-Dec 01	Islamabad		INTEGRATED HSE MANAGEMENT SYSTEMS: ISO 14001 AND 45001 (NEW)	Aug 17-18	Lahore	29,000	
CONTRACT MANAGEMENT	Aug 01-02	Islamabad	22,000	INTERNAL AUDITING FOR INTEGRATED MANAGEMENT SYSTEMS	Oct 26-28	Islamabad		
	Oct 26-27	Lahore			Aug 17-18	Lahore	22,000	
	MANAGING MULTIPLE PROJECTS	Nov 28-29		Karachi	22,000	INVENTORY MANAGEMENT AND WAREHOUSING	Aug 08-09	Islamabad
Jul 20-21		Lahore	Sep 12-13	Lahore				
MS PROJECT		Nov 21-22	Karachi	22,000		MAINTENANCE MANAGEMENT WITH TPM	Sep 26-27	Lahore
	Dec 15-16	Lahore	Nov 28-29		Karachi			
	PLANNING AND SCHEDULING WITH PRIMAVERA P6 V18.8	Jul 04-05	Karachi		22,000		PRODUCTION OPERATIONS MANAGEMENT	Jul 25-27
Aug 25-26		Islamabad	Aug 29-31	Islamabad				
Aug 03-04		Lahore	Nov 21-23	Lahore				
PROJECT MONITORING, EVALUATION AND CONTROL	Oct 19-20	Islamabad	22,000	QUALITY ASSURANCE AND MANAGEMENT	Jul 04-06	Islamabad	29,000	
	Aug 22-23	Karachi			Nov 28-30	Lahore		
	WORKSHOP ON PROJECT MANAGEMENT	Nov 03-04		Islamabad	35,000	SUPPLY CHAIN MANAGEMENT	Oct 17-18	Lahore
Dec 01-02		Lahore	Nov 14-15	Karachi				
Aug 01-03		Karachi	Dec 12-13	Islamabad				
SAFETY AND SECURITY				RISK MANAGEMENT				
BEHAVIOUR BASED SAFETY	Aug 31-Sep 01	Lahore	22,000	ENTERPRISE RISK MANAGEMENT	Aug 01-02	Karachi	22,000	
					Oct 24-25	Islamabad		

OTHER OFFERINGS OF PIM

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With over six decades of proven experience in the management development field, PIM is in a unique position to provide solutions to all organizational problems and challenges.

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