



MEMBERSHIP PROGRAM

PROGRESS THROUGH BETTER MANAGEMENT



PAKISTAN INSTITUTE OF MANAGEMENT

MINISTRY OF INDUSTRIES & PRODUCTION,
GOVERNMENT OF PAKISTAN.



MEMBERSHIP PACKAGES

Individuals and Organizations are invited to become PIM members on annual basis or become a life time member of Pakistan Institute of Management (PIM). The membership revenue shall contribute towards the Endowment Fund being created at PIM to fulfill its financial & other developmental needs. Kindly select one from the following membership packages suiting to your personal and organizational needs and CSR initiatives.

ORGANIZATIONAL MEMBERSHIPS

DIAMOND MEMBERSHIP

Annual Investment: Rs. 300,000
Life Time Investment: Rs. 1.50 Million



DESCRIPTION

BENEFITS

Complimentary Participation in Short Courses (Morning Programs) of upto Rs. 25,000 Fee each	10 Trainings to Employees/Year (max 02 in one training program)
Free Invitation in Conferences & Seminars	05 Employees in Each
Discount in Short Courses (Morning Programs) Fee	25%
Discount in Diploma and Degree Programs Fee	20%
Placement of Logo on Conference Banner and Related Promotional Material	Yes
Discount in Conference & Seminars Fee	50%
Free Usage of Room/Hall for Internal Trainings/Meetings	Twice in a Year (for two days in total)
Discount of Room/Hall Rentals for Trainings/Meetings	25%
Publicity Space in the Magazine "Management Outlook"	03 Pages in a Year
Ad Space in the Magazine "Management Outlook"	03 Pages in a Year
Acknowledgment in the Magazine "Management Outlook"	Yes
Recognition Through Certificate and Award at Conference	Yes
Free Subscription of the Magazine "Management Outlook"	15 Copies of Each Issue
Opportunity to Become Member of PIM Advisory Council	Yes
Invitation to Annual Dinner	05 Employees With Family



PLATINUM MEMBERSHIP

Annual Investment: Rs. 200,000
Life Time Investment: Rs. 1.20 Million



DESCRIPTION

BENEFITS

Complimentary Participation in Short Courses (Morning Programs) of upto Rs. 25,000 Fee each	05 Trainings to Employees/Year (max 02 in one training program)
Free Invitation in Conferences & Seminars	03 Employees in Each
Discount in Short Courses (Morning Programs) Fee	20%
Discount in Diploma and Degree Programs Fee	15%
Discount in Conference & Seminars Fee	30%
Free Usage of Room/Hall for Internal Trainings/Meetings	Twice in a Year (for two days in total)
Discount of Room/Hall Rentals for Trainings/Meetings	20%
Publicity Space in the Magazine "Management Outlook"	02 Pages in a Year
Ad Space in the Magazine "Management Outlook"	02 Pages in a Year
Acknowledgment in the Magazine "Management Outlook"	Yes
Recognition Through Certificate and Award at Conference	Yes
Free Subscription of the Magazine "Management Outlook"	10 Copies of Each Issue
Opportunity to Become Member of PIM Advisory Council	Yes
Invitation to Annual Dinner	03 Employees With Family



GOLD MEMBERSHIP

Annual Investment: Rs. 100,000
Life Time Investment: Rs. 750,000



DESCRIPTION

Complimentary Participation in Short Courses (Morning Programs) of upto Rs. 25,000 Fee each

Free Invitation in Conferences & Seminars

Discount in Short Courses (Morning Programs) Fee

Discount in Diploma and Degree Programs Fee

Discount in Conference & Seminars Fee

Discount of Room/Hall Rentals for Trainings/Meetings

Publicity Space in the Magazine "Management Outlook"

Ad Space in the Magazine "Management Outlook"

Free Subscription of the Magazine "Management Outlook"

Opportunity to Become Member of PIM Advisory Council

Invitation to Annual Dinner

BENEFITS

03 Trainings to Employees/Year (max 02 in one training program)

02 Employees in Each

15%

10%

20%

15%

01 Page in a Year

01 Page in a Year

05 Copies of Each Issue

Yes

02 Employees With Family

SILVER MEMBERSHIP

Annual Investment: Rs. 50,000
Life Time Investment: Rs. 500,000



DESCRIPTION

Complimentary Participation in Short Courses (Morning Programs) of upto Rs. 25,000 Fee each

Free Invitation in Conferences & Seminars

Discount in Short Courses (Morning Programs) Fee

Discount in Diploma and Degree Programs Fee

Discount in Conference & Seminars Fee

Discount of Room/Hall Rentals for Trainings/Meetings

Publicity Space in the Magazine "Management Outlook"

Ad Space in the Magazine "Management Outlook"

Free Subscription of the Magazine "Management Outlook"

Opportunity to Become Member of PIM Advisory Council

Invitation to Annual Dinner

BENEFITS

02 Trainings to Employees/Year

01 Employee in Each

10%

05%

15%

10%

1/2 Pages in a Year

1/2 Pages in a Year

03 Copies of Each Issue

Yes

01 Employee With Family

INDIVIDUAL MEMBERSHIP

Annual Investment: Rs. 10,000
Life Time Investment: Rs. 50,000



DESCRIPTION

BENEFITS

Complimentary Participation in One Short Course (Morning Program) of upto Rs. 25,000 Fee	Yes
Free Invitation in Conferences & Seminars	Yes
Discount in Short Courses (Morning Programs) Fee	50%
Discount in Diploma and Degree Programs Fee	10%
Free Subscription of the Magazine "Management Outlook"	01 Copy of Each Issue
Issuance of Certificate and Card	Yes
Opportunity to Write in the Magazine "Management Outlook"*	Yes
Free Access to Use PIM Library During Office Hours	Yes
Invitation to Annual Dinner	Yes (With Family)

*subject to approval of the editorial board

TERMS & CONDITIONS



- The training courses like Advanced Management Program (AMP), Foreign Faculty Programs, and any other such programs are not covered under these packages.
- Rooms and Hall provision is subject to availability, and having no conflict of interest with PIM operations.
- The payments of Annual or Life Time investments will have to be made in advance and in full.
- There will be no refund of payments made under these membership schemes.
- PIM has the right to make any changes in the scheme from time to time and when required.
- In case of any dispute, the version of PIM will be the final.



ABOUT PIM



Pakistan Institute of Management (PIM), a pioneer in management training and development and consulting in Pakistan, operating since 1954, is serving both the public and the private sectors through various training and development activities at its purpose built facilities located at the prime locations in Karachi and Lahore. More than 200,000 Managers have so far undergone through our multiple open enrolments and customized training programs. PIM offers skill based training programs to help the individuals and the organizations to identify and harness their potential leading towards exceptional achievement and success at both individual and the organizational levels.

Modern training tools & techniques are used to help the individuals gain self awareness and equip them with the requisite knowledge and skills leading to better workplace performance. Methods of personalized attention and close facilitation throughout the learning experience help the participants gain confidence and develop the action plans that lead organizations improve the bottom line.

A permanent team of 15+ highly qualified and experienced training professionals for the morning & evening programs, distinguish PIM in the market. Experienced resource persons from the industry are regularly involved to add value and to fulfill the specific client requirements.

PIM is highly dependable choice for following services to cater your organizational needs:

- › Scheduled Management Trainings
- › Customized In-House Trainings
- › Professional Diplomas and Certifications preparatory programs
- › Consulting in all areas of the organizational needs including TNA
- › Gap analysis against any international standards
- › Surveys and studies in any areas related to management and organizations



PAKISTAN INSTITUTE OF MANAGEMENT

Head Office: Management House, Shahrah-e-Iran, Clifton, Karachi-75600

Telephone: (021) 99251680, 99251711-14 Fax: 99251715-16

Email: pimmarketing@pim.com.pk

Branch Office: 70-B/2, Gulberg-III, Lahore-54660

Telephones: (042) 99263133-37, Fax No. (042) 99263138

E-Mail: pimlhe@pim.com.pk

